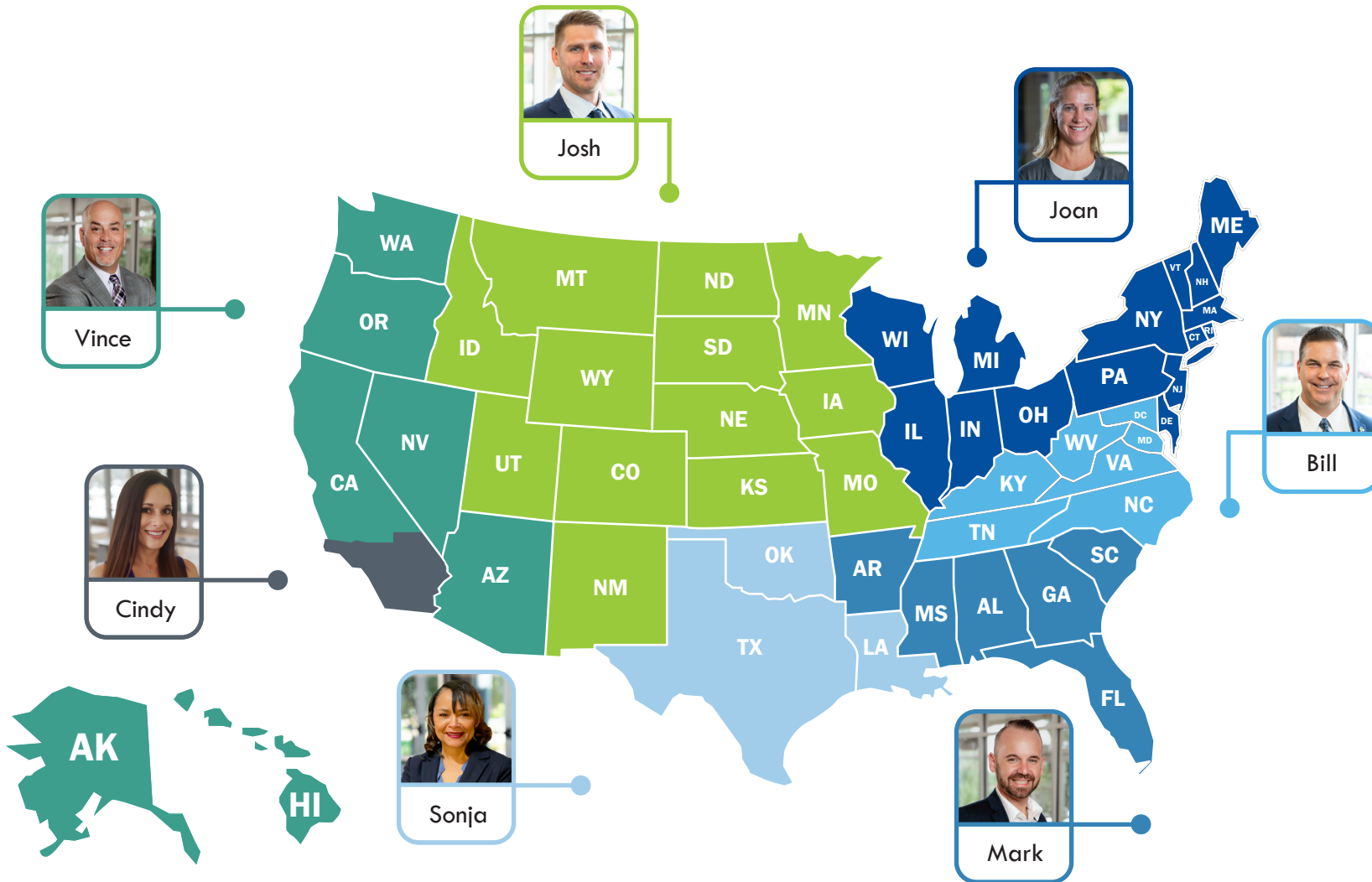


# NATIONAL SALES TEAM



**Vince Scoma**  
vince.scoma@vgm.com  
916-599-9184  
Northern CA, WA, OR, HI, AK, NV, AZ

**Cindy Langston**  
cindy.langston@vgm.com  
805.795.8598  
Southern CA

**Sonja Thomas**  
sonja.thomas@vgm.com  
214.704.2442  
TX, OK, LA

**Josh Willms**  
josh.willms@vgm.com  
319.504.1624  
ID, MT, WY, UT, CO, NM, ND, SD, NE, KS, MN, IA, IL, MO

**Mark Ferrare**  
mark.ferrare@vgm.com  
813.325.6052  
AR, MS, AL, GA, SC, FL

**Joan Dvornik**  
joan.dvornik@vgm.com  
319.274.8456  
WI, MI, IN, OH, PA, DE, NJ, NY, CT, RI, MA, VT, NH, ME

**Bill DiLemme**  
bill.dilemme@vgm.com  
828.577.9528  
TN, KY, WV, DC, MD, VA, NC

# NATIONAL MARKETING TEAM



## SALES, MARKETING & STRATEGIC INITIATIVES



**MATT WALLER**  
President  
877.413.2134  
matt.waller@vgm.com



**TERA O'HARE**  
Senior Vice President  
877.420.7974  
tera.ohare@vgm.com



**COLE HERSTAM**  
SVP of Strategic Initiatives  
916.716.1998  
cole.herstam@vgm.com



**DANNY REAL**  
VP of Sales & Client Relations  
310.486.8786  
danny.real@vgm.com



**JASON COLLINS**  
VP of Commercial Sales  
901.488.1296  
jason.collins@vgm.com



**SHANNON KOFTA**  
AVP of Marketing  
319.874.6925  
shannon.kofta@vgm.com



**SOPHIE MARKS**  
Communications & Marketing Manager  
319.800.6848  
sophie.grow@vgm.com



**EMMA WILLIAMS**  
Marketing & Design Strategist  
319.433.3613  
emma.williams@vgm.com

## ACCOUNT MANAGEMENT



**WHITNEY GERST**  
Sr. National Account Manager  
844.812.8639  
whitney.gerst@vgm.com



**MEGAN JOACHIM**  
National Account Manager  
855.348.8854  
megan.joachim@vgm.com



**BRAD SLOAN**  
National Account Manager  
319.382.2890  
brad.sloan@vgm.com



**JILL WADDLE**  
VP of Client Relations  
888.430.4821  
jill.waddle@vgm.com



**JEFF LANE**  
VP of Client Relations  
601.906.6966  
jeff.lane@vgm.com



**JAMIE DODGE**  
HES Account Manager  
877.369.4545  
jamie.dodge@vgm.com



**MALISA FENDER**  
Account Manager  
301.236.6891  
malisa.fender@vgm.com

## BUSINESS DEVELOPMENT



**BOB KROLL, PT**  
VP Business Development  
Physical Medicine  
844.322.7231  
robert.kroll@vgm.com



**KYLE WALKER**  
VP Rehabilitation Program Development,  
319.259.5017  
kyle.walker@vgm.com



**JESSICA PARMATER**  
Director, Business Development,  
Group Health  
800.667.0580  
jessica.parmater@vgm.com



**MARK RICHMANN, CEAC, CAPS**  
VP Accessibility Modifications  
855.348.9151  
mark.richmann@vgm.com



**JOHN CARTER**  
VP of Network Development,  
Contracting & Sleep Services  
319.274.6593  
john.carter@vgm.com

## PROVIDER RELATIONS



**SHAWN JOBLINSKE**  
Director, DME  
Provider Relations  
855.719.6624  
shawn.joblinske@vgm.com



**DON KNOCK**  
Director, Network Development  
for Ancillary Services  
855.874.6940  
don.knock@vgm.com



**DEANNA SMOCK**  
Director, Network Development for Transportation  
319.236.6919  
deanna.smock@vgm.com



**DREW AALDERKS**  
Network Development & Provider Specialist  
319.874.4712  
drew.aalderks@vgm.com



**BEN SHOWALTER**  
Network Development & Provider Specialist  
319.874.4622  
ben.showalter@vgm.com



**HAILEY SULLIVAN**  
Network Development & Provider Specialist  
319.274.6578  
hailey.sullivan@vgm.com